CONGRATULATIONS TO LOUIS SCHNAUER
Louis, “Louie,” Schonauer was named Male Scholar Athlete of the Year at the Athletic Awards Dinner on May 1st. He also received the “Coach’s Award” for Men’s Basketball.

MORE AWARDS!
Abby Gittings, another SPT Major, was named co-female Athlete of the Year as a student athlete on the Women’s Golf Team.

More Coach’s Awards
Nico Creco—Men’s Cross Country
Austin Lavallii—Tennis
Brett Clements—Baseball

SPORT MVP
Ben Taylor—Men’s Golf

CONGRATULATIONS TO CAROLINE KIRIAZE
Caroline Kiriaze, Exercise and Sport Science Major and Sport and Recreation Management Minor, took her ACSM Certified Personal Training exam on May 7, 2013 and passed!!!

Caroline has been working at the NSU RecPlex since December 2011 as a Fitness Floor Attendant and Business Assistant. She will be graduating next May and will be on the RecPlex Personal Training team in the fall!

COURSES & CREDITS

<table>
<thead>
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<th>Course</th>
<th>Credits</th>
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<tr>
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<td>SPT 4950 INTERNSHIP</td>
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</tbody>
</table>

Contact Professor Olson for more information
onancy@nova.edu

Cell: (954) 383-1132

Volunteer for Experience!

SPECIAL POINTS OF INTEREST

- SPT Students recognized for their achievements—page 1
- Last week to sign up for the Cliff Floyd Celebrity Bowling Tournament—pages 1 & 3
- Opportunities with the Dolphins, SuperFan Sport Fundraising and BB&T Center—pages 2, 4 and 5

NEWS AND NOTES

CLIFF FLOYD BOWLING
CELEBRITY TOURNAMENT
This week is your last chance to sign up for the Cliff Floyd Celebrity Bowling Tournament. SPT students, graduate and undergrads, have been working hard to prepare for the event. Come out and support them on May 19th. Sign up at www.cff30.com.

CONGRATULATIONS GRADUATES

SLOW FLOYD BOWLING
CELEBRITY TOURNAMENT
This week is your last chance to sign up for the Cliff Floyd Celebrity Bowling Tournament. SPT students, graduate and undergrads, have been working hard to prepare for the event. Come out and support them on May 19th. Sign up at www.cff30.com.
JOB DESCRIPTION & RESPONSIBILITIES

Position: Special Events Game Day Event Staff
Department: Special Events and Entertainment
Status: Part-Time / Seasonal
Hours: NFL season / 8 hours per week

Summary: Assist in a wide range of jobs to help in the overall execution of game day activities, during the Miami Dolphins season at Dolphin Stadium.

CORE RESPONSIBILITIES:

- Assist with all in-game activities as it relates to special events obligations
- Arrive early on game days to set up the Grand Plaza
- Oversee and operate interactive game zone for kids
- Assist with set up and break down of events
- Other tasks and duties as assigned

REQUIREMENTS:

- Must commit to entire Miami Dolphins home schedule and potential home playoff games.

Typically, your duties are over by halftime; however this is not always the case. Additionally, you will be provided with lunch and plenty of water throughout the day.

Occasionally, help is needed at other Dolphin and Stadium events. Event staff will be scheduled on a first-come first-serve basis for extra work.

Sergio Xiques
Miami Dolphins
Marketing & Promotions Coordinator
347 Don Shula Drive • Miami Gardens, FL 33056
P: (305) 943-6712, F: 305-943-6820
SXiques@dolphins.com
FIRST ANNUAL CELEBRITY BOWLING TOURNAMENT

Cliff Floyd Foundation

BOWL WITH THE STARS!
Sunday May 19th, 2013
1:00 PM - 4:00 PM

Presented by:
FOX SPORTS
FLORIDA

Supporting
Sport and Recreation Mgt
SPT

Radio Partner
560 WQAM SPORTS RADIO

Registration go to
www.cff30.com

Contact Information
Rob Socal
Phone: (305) 653-7350
rob@arsaccounting.com

Sparez
5325 S. University Drive
Davie, Florida 33328
INSIDE ACCOUNT REPRESENTATIVE

Summary:
Super Fan Sports Fundraising, a national company based in South Florida, is seeking highly motivated inside account representatives to join our team of sales professionals. The primary responsibility of the individual in this role is to utilize lead lists that are provided, make calls and establish contact with the fundraising chairperson, articulate the benefits of the Super Fan product line, close the deal, follow through with all steps of the fundraising event and maintain a consistent and productive relationship with your client base throughout the year. The goal of the Account Representative will be to build a pipeline of repeat sales for each season.

Responsibilities:
- Business to Consumer (B2C) telephone sales.
- Convert call list leads into sales by contacting potential customers, identifying key decision makers, building rapport, selling Super Fan's value, providing superior customer service, and following up appropriately.
- Use a consultative sales approach to develop & deepen business relationships.
- Lead the customer through the process of successful fundraising.
- Troubleshoot issues and provide solutions to the customer.
- Maintain data on all sales calls and client communication.
- Demonstrate superior product knowledge and keep current with product program changes.
- Build, develop, maintain profitable sales pipelines.
- Sell in a manner that assists the customer in making good decisions, and brings profitability to the company.

The Successful Candidate Will Demonstrate The Following Abilities:
- Passion to win: Thrive in a competitive environment, does what it takes to be a leader.
- Communication: Must have strong interpersonal skills, and the ability to establish, develop and maintain client relationships.
- Resourcefulness: Able to find and offer solutions and deliver results within a fast-paced, entrepreneurial culture.
- Motivated: Able to work independently and possess a "sense of urgency" to ensure deadlines are met.

Position Requirements:
- Excellent verbal and written communication skills as well as superior listening skills.
- Computer/technical skills – Microsoft Excel, Word, Outlook, etc.
- Ability to research problems utilizing available resources.
- Follows directions and adapts to a fast-paced sales environment.
- Sports experience and/or a level of comfort and enjoyment within the sports industry.
- Understanding and comfortable with social media – Facebook, Twitter, etc.
- Bachelor's degree preferred.
- Relevant sales experience is a plus.

Salary Opportunity:
- Draw tied to commission based compensation with Monthly performance goals.
- Target performance at 60 days for average producers will be on track for $15,000 annualized earnings.
- Target performance at 90 days for average producers will be on track for $30,000 annualized earnings.
- Target performance at 110 days for solid producers will be on track for $37,000 annualized earnings.

About Super Fan Sports Fundraising:
Super Fan Sports Fundraising, LLC (SP) was founded on the principles of offering sports organizations and nonprofit groups quality and authentic licensed sports merchandise at a competitive price for use in product fundraising. The goal of Super Fan is to provide unique fundraising programs offering a wide variety of premium licensed products, including professional (NFL, MLB, NBA, NHL) and collegiate (NCAA). The objective is to become a leader in the $4 billion product fundraising industry, providing millions of dollars to assist local schools, athletic organizations and charitable groups, utilizing a national sales force in every major sport market in the country.

510 Shotgun Road, Suite 160, Sunrise, FL 33326
Phone: 954-602-7990 Fax: 954-556-5147 Email: info@superfansportsfundraising.com
www.supernfanproductfundraising.com

Michael Kopek
Office: 954-233-2136
Cell: 772-284-0081
mkopek@superfanfundraising.com
510 Shotgun Road, Suite 160, Sunrise, FL 33326
Michel Blanton is interviewing potential Event Interns for the BB&T Center the week of May 13, 2013. Send your resume to Mr. Blanton ASAP if you want to be considered for the applicant pool. Tell him you saw the opportunity in the NSU SPT Newsletter.

**MICHAEL BLANTON Event Manager**

O 954.835.8041  C 954.696.2216  F 954.835.8012

**SUNRISE SPORTS + ENTERTAINMENT**

One Panther Parkway  Sunrise, FL 33323
BlantonM@floridapanthers.com

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**FALL OPPORTUNITIES ON CAMPUS**

For students who do not have transportation, there are practicum and internship opportunities right on campus with NSU Athletics and the University School. Contact professor Olson who will help you find an area which matches your career goals or let’s you explore new areas of Sport and Recreation Management. NSU Athletics Marketing is in particular need of interns. Don’t wait until fall. You can set something up now and be ready to get involved when school starts in August.