GUEST SPEAKERS
DANNY KATZ AND IVAN MARIN
COMPLETE TICKET SOLUTIONS

Pictured above are Danny Katz and Ivan Marin who own Complete Ticket Solutions. They recently spoke to the graduate students in the MBA in Sport Revenue Generation Program. They have turned a dream from their days at working at Sun Life Stadium, formerly known as Joe Robbie Stadium, as well as numerous other names, into a successful business. They provide many services including box office solutions, advanced ticket sales, a toll free call center, scanners and hardware, event day staffing and more. If students are interested in event day staffing, contact Roger Velasquez, Director of Operations at staffing@completeticketsolutions.com or (954) 889-0875.

COURSES AND CREDITS:
SPT 2950 - 3 CREDIT HOURS
SPT 4951 - 6 CREDIT HOURS
SPT 4952 - 6 CREDIT HOURS
SPT 4950 - 12 CREDIT HOURS

SPORT AND RECREATION MANAGEMENT FACULTY:
PETER S. FINLEY, Ph.D.
ASSISTANT DEAN FOR UNDERGRADUATE AFFAIRS

JEFFREY J. FOUNTAIN, Ph.D.
ASSOCIATE PROFESSOR

NANCY J. OLSON, M.Ed., M.S.
PART-TIME FACULTY
NEWSLETTER EDITOR

FOR INFORMATION ABOUT NEWSLETTER OPPORTUNITIES INCLUDING PRACTICUMS, INTERNSHIPS AND VOLUNTEERING, CONTACT PROFESSOR OLSON:
onancy@nova.edu
(954) 383-1132

VOLUNTEER
Volunteers (must be 21 or older) are needed for the Offerdahl's GridIron Grilloff on Saturday, November 8th in Fort Lauderdale. The event is a great time with awesome food, fun and many NFL players and other sports figures in attendance.

Those interested can please contact Rita Finnegan at: rfinneg@offerdahls.com

Complete Ticket Solutions

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VOLUNTEER
Volunteers (must be 21 or older) are needed for the Offerdahl's GridIron Grill-
OPPORTUNITY

FANATICS AUTHENTIC
The premiere online retailer of officially licensed sports merchandise

Job Description and Responsibilities

Position: Intern
Department: Game-Used
Reports To: Manager, Game-Used

Summary: Responsible for assisting with the overall strategy and systems to develop acquisition of Game-Used materials from individual athletes, professional and college sports teams.

Core Responsibilities:

- Work in fast-paced and exciting industry of authentic sports memorabilia, specifically focusing on products used during games
- Support senior staff with the development of the game-used division by creating presentation decks, collection schedules, product ideas, etc.
- Assist in relationships with teams and leagues to ensure ongoing game-used needs are met.
- Other general administrative duties as assigned.

Education and Experience:

- Applicants must be currently enrolled at least half-time in an accredited four-year college or university.
- Sports marketing, licensing and/or sports memorabilia experience preferred

Job Knowledge, Skills and Abilities:

- A passion for sports is required – Candidates should have a thorough knowledge of various sports, teams and noteworthy achievements
- Proven leadership skills
- Creative problem solver
- Proficient in Microsoft Office and Email. Photoshop is a plus.
- Ability to work extended hours including nights, weekends and holidays.
The internships below are with the Miami Marlins. If you are interested, please contact Professor Olson at onancy@nova.edu or (954) 383-1132.

Position: **Intern, Accounting I (1)**  
Job Duties: We are looking for an individual that is proficient in MS Excel, MS Word and has some accounting background whom will assist the finance department in various accounting and administrative duties, predominantly accounts payable. A strong candidate will be very organized and detail oriented. Duties include, but are not limited to, scanning vendor invoices and supporting an automated paperless system, validating vendor invoices for accuracy, filing, reconciling monthly statements and cards, researching AP transactions and assisting with vendor inquiries, processing payments remotely, assisting with the month-end closing analysis and leads, helping with the year-end audit, tax preparation and other Finance projects. The intern should have the ability to work in a fast-paced environment. Experience with Great Plains is a plus. A college degree in accounting or a related field is required.

Position: **Intern, Accounting II (1)**  
Job Duties: The Accounting intern II will assist the Finance Department in various accounting and administrative duties and will be predominantly be responsible for accounts receivables and the general ledger. Duties include, but are not limited to, providing back up to Intern I to scan and validate invoices, notifying the Corporate Partnerships department regarding payments received, updating relevant spreadsheets, filing invoices and expense reports, researching AR transactions and assisting with vendor inquiries, assisting with the month-end closing analysis and leads, helping with the year-end audit, tax preparation and other Finance projects such as MLB Diversity Program reporting. Must be proficient in MS Excel, MS Word, and have some accounting background. The intern should have the ability to work in a fast-paced environment, be detail oriented, organized and have the ability to multi-task. Experience with Great Plains is a plus. A college degree in accounting or a related field is required.
INFORMATIONAL INTERVIEWS

Students enrolled in SPT 4850, Senior Seminar, conducted informational interviews with local sports professionals. Targeted questions helped the students learn what it really takes to be successful in their careers. Thanks to all those who helped our students.

Moving left to right and clockwise: Carlos Rivera with Brandon Crone, former NSU Assistant Men’s Basketball Coach and now Director of Basketball Operations at Butler University; Casey Carroll with Gary Tuell, NSU Head Men’s Basketball; Shane Kleinbeck with B. Keith Smith, NSU Assistant Athletic Director for Communications/External Operations; and Katiuscia Manave with Kristin Territo, Miami HEAT Director of Digital Signage.
INFORMATIONAL INTERVIEWS

Moving left to right and clockwise: Guido Riffeser with Fort Lauderdale Strikers President Tom Mulroy; Barry University Assistant Men’s Basketball Coach Justin Furr with Thomas Mallon; and Miami Marlins Latin America Player Development Coordinator Bobby Ramos with Julian Loret de Mola.
Moving left to right and clockwise: Liliana Cammis with Hernan Rey, Golf Analyst for ESPN International; Samantha Rommel with Fort Lauderdale Strikers President Tom Mulroy and Community Relations Director and NSU graduate Omar Garcia; and Michael Blanton who is an Event Manager at the BB&T Center. Mr. Blanton was interviewed by Jessica Valley.
Guido Riffeser is proof that you can be a student athlete and get credit for an internship during his playing season. Guido is working on his second six credit hour internship. The first one was with the Florida Panthers in their Corporate Sales Department last spring. Now he is using those skills he learned during the first experience to help the Fort Lauderdale Strikers secure sponsorships. Guido is pictured at the right with his supervisor Dennis Lashoff who had many good things to say about Guido’s performance. Guido emails companies about potential sponsorships, follows up with calls and attends some of the meetings with his supervisor and/or the new owners. He has written scripts and even assisted with game day operations at Lockhart Stadium. Of course, his experience as a soccer player as well as his internship have been an asset for what he is doing at the Strikers. Congratulations Guido and keep up the good work!

Students from the MBA Sport Revenue Generation Program recently attended the Broward County Sports Hall of Fame Banquet and Induction Ceremony. They had a chance to network and see how an event comes together from parking to dessert! They were inspired by the following who were inducted into the Class of 2014: Howard Davis, Jr. (Boxing), Coach Jay Fitzgerald (Swimming), Ryan Hunter-Reay (Car Racing), William T. Reeves (Sports Officiating), Sanya Richards-Ross (Track and Field) and Dwight Stephenson (Football).
GREAT NEWS FREE REGISTRATION FOR NSU STUDENTS, STAFF AND ALUMNI

Sallarulo's Race for Champions
5k Run/Walk

This event is Special Olympics Florida - Broward County's major community event.

All students, staff, alumni and your families are encouraged to participate. You do not need to run - you can walk or just come cheer for others! The race/walk is FREE for those who register under TEAM: NOVA SOUTHEASTERN UNIVERSITY.

Support Special Olympics by joining the run/walk and starting a fundraising page. Give back to the organization that gives so much to our athletes. Stay after the race for FREE food, fun and entertainment at the Carnival of Champions.

Join us!
Saturday, November 8, 2014
8am: 5k run/walk
At Nova Southeastern University – Davie Campus

Register TODAY http://www.firstgiving.com/raceforchampions/2014

Carnival of Champions (Picnic)
8am – 11am

Special Olympics Broward County would like to take this opportunity to thank all of you for all your hard work and support this past year. Please come be our guest for hours of free food, games, celebrities and fun!

For more info contact:
954-262-2150
lmills@specialolympicsbroward.org
mleonardo@specialolympicsbroward.org

Give back to Special Olympics!
Be a Champion!
Help a Champion!
Walk to Prevent Suicide
Out of the Darkness Community Walks
Help Us Create A World Without Suicide

WALK.
VOLUNTEER.
DONATE.
www.afsp.org/walk

Broward County Walk
Sunday, November 16th, 2014
Nova Southeastern University
3301 College Ave, Fort Lauderdale, FL 33314
CHECK-IN/REGISTRATION: 8:00 AM / WALK BEGINS: 9:00 AM

Michelle Manley • 954-262-7482
To Register, visit AFSP.ORG/FloridaSoutheast
Follow us On Twitter @BrowardOOTD

Like us on Facebook facebook.com/BrowardOutOfTheDarknessCommunityWalks