EXPERIENCES MAKE THE GRADE

RECREATIONAL BOATING IS BIG BUSINESS!

According to the Sun Sentinel, the Fort Lauderdale International Boat Show is the world's biggest boat show in terms of exhibit space sold with more than 3 million square feet on land and in the water. The annual show, which is held at the end of October, is spread across six sites: Bahia Mar Yachting Center, Broward County Convention Center, Fort Lauderdale Hilton, Sails Marina, Hall of Fame Marina and Las Olas Marina, all in South Florida. The value of the products on display is more than $2 billion. The economic impact of the show in South Florida is more than $550 million.

Check out Professor Olson and 2011 NSU graduate Diana Castejon Morales who worked at the Convention Center. There will be more opportunities to experience local boat shows in Miami (February) and Palm Beach (March). Contact Professor Olson if you are interested.

FINDING THE NEWSLETTER

Recently the newsletter has been sent to you via a link to the NSU website. Some readers have had trouble opening the link or not getting it at all. This week the newsletter is coming to you with the link and a PDF.

INSIDE THIS ISSUE

- Internship at Roger Dean Stadium
- Volunteer for Boys and Girls Clubs
- Intern with the ABL
- RecPlex Schedule
- Final Words from the Boat Show

Helpful Information

- Contact Professor Nancy Olson for more information
- onancy@nova.edu
- (954) 383-1132
- Call or email to arrange a meeting

Special points of interest:

- **SPT 2950**—Practicum: Requires a minimum of 75 hours of experience for 3 credit hours.
- **SPT 4951**—Internship: Requires 150 hours of experience for 6 credit hours.
- **SPT 4950**—Internship: Requires 300 hours of experience for 12 credit hours.
- **Volunteer Assignments**: Take advantage of opportunities to enhance your resume. Employers value your community involvement!
- **Reminder to all students doing a practicum or internship**: SEND YOUR LOG VIA BLACKBOARD TO PROFESSOR OLSON EACH MONDAY!
OPPORTUNITY

Melissa Kuper is looking for 1-2 Interns to help with Sponsorship Sales this year. This opportunity is ideal for students who want to gain experience in sales and work with her. She wants to start the interview process now.

Technically this is an unpaid internship, but she negotiated a bonus/commission structure for compensation based on results. Roger Dean Stadium will also cover their expenses (mileage, meetings – if applicable, etc.).

The training and internship will be structured so they can learn firsthand what is done in the Sponsorship Department. The internship will also include some training in tickets and group sales – as these are sometimes integrated into some sponsorship packages.

Job Description:

Looking for motivated, energetic and dedicated individuals.
Sales experience not necessary, but someone eager to learn & work!
Start now between 20-30 hrs/wk (or schedule only 3-days a week, but on consistent days).
Cold calls, prospect/client visits.
Lead generation.
Schedule meetings.
Write proposals and contracts.
Assist the seasoned sales reps & GMs.
Sponsorship projects (i.e.: Game Day Magazines, Sponsor Events, etc.)

Contact Professor Olson or Melissa Kuper

Melissa Kuper
Assistant General Manager | Roger Dean Stadium
General Manager | Jupiter Hammerheads
(P) 561.630.1848 | (F) 561.691.6886
m.kuper@rogerdeanstadium.com
4751 Main Street, Jupiter, FL 33458
The Boys & Girls Clubs of Broward County needs volunteers to assist with our *Concours d’ Elegance booth* at the Miami Beach Convention Center. Please see the details below.

**Location:**
Miami Beach Convention Center  
1901 Convention Center Dr.  
Miami Beach, FL, 33140

**Volunteer Need:**
Passing out brochures, manning the booth

**Attire:**
Business Casual

**Dates and Times:**

1. Saturday, November 10, 2012  
   *Shift 1: 11:00am- 3:00pm*

2. Sunday, November 11, 2012  
   *Shift 2: 11:00am-3:00pm*

3. Monday, November 12, 2012  
   *Shift 1: 11:00am-3:00pm*  
   *Shift 2: 3:00pm-7:00pm*  
   *Shift 3: 7:00pm-11:00pm*

4. Tuesday, November 13, 2012  
   *Shift 1: 2:00pm-5:00pm*  
   *Shift 2: 5:00pm-8:00pm*  
   *Shift 3: 8:00pm-11:00pm*

5. Wednesday, November 14, 2012  
   *Shift 1: 2:00pm-5:00pm*  
   *Shift 2: 5:00pm-8:00pm*  
   *Shift 3: 8:00pm-11:00pm*

Please let me know if you are interested in volunteering for one of these shifts!

Thank you and have a great day!

*Nicole Reed-Hudson*  
Volunteer & Human Resources Coordinator  
Boys and Girls Clubs of Broward County  
877 NW 61st St.  
Ft. Lauderdale, FL, 33309  
(Office): 954-537-1010
OPPORTUNITY

BASKETBALL INTERNS/MANAGERS NEEDED

The Fort Lauderdale Sharks Basketball Operations Intern will assist the Sharks coaching staff with all duties and tasks necessary to help team operations during the course of a season, including pre-season preparations, in-season responsibilities, and post-season opportunities. The Fort Lauderdale Sharks are part of the American Basketball League a minor league professional system.

Basketball Operations Internship is a volunteer position.
Internship length: November 2012 – April 2013

The intern in this position is expected to model the following practices on a daily basis:
1) Assist coaching staff in all tasks pertinent to the operations of the team
2) Ability to follow directions and still be able to work independently with appropriate initiative
3) Ongoing self-development

KEY RESPONSIBILITY AREAS:
1. Assist Coaching Staff with Player Development and Practice Sessions
   > Example- Be present and able to assist at all Practice and Show-Arounds
   > Example- Assist coach who is running the workout with rebounding, passing, and scoring
2. Attend all Home Games and be available for Road Game Recording & analysis Tracking
   > Example- Assist coaching staff with in-game stat tracking and game recording
3. Assist Assistant Coaches with Advanced Scouting and Video Editing
   > Example- Record and cut-up opponent games, in preparation for upcoming games
4. Transport players to and from appearances/clinics and events when needed
5. Help with all projects that arise during course of the season.

MINIMUM QUALIFICATIONS
Has had basketball experience at any level; preferable at high school or college
Has the ability to work efficiently and in a timely manner in order to meet deadlines
Has a commitment to excellence
Is outgoing, resourceful and able to work with a diverse working environment
Is flexible with schedule; willing to work nights and weekends pending events schedule

CONTACT:
Coach William Fiddle 505-694-9220
Coach Jennifer Durbin 305-781-7420
First Week: 12/8/12 – 12/14/12

Saturday, December 8th 2012: 8:00AM – 6:00PM
Sunday, December 9th 2012: 10:00AM – 6:00PM
Monday – Friday, December 12th – 14th 2012: 6:00AM – 10:00PM

Second Week: 12/15/12 – 12/21/12

Saturday, December 15th 2012: 8:00AM – 6:00PM
Sunday, December 16th 2012: 10:00AM – 6:00PM
Monday – Friday, December 17th – 21st 2012: 6:00AM – 8:00PM

Third Week: 12/22/12 – 12/23/12

Saturday, December 22nd 2012: 8:00AM – 2:00PM
Sunday, December 23rd 2012: 10:00AM – 2:00PM

CLOSED: Nova Southeastern University & RecPlex

December 24th 2012 – January 1st 2013

NORMAL HOURS RESUME: January 2nd 2012

Thank You for Your cooperation!
FINAL WORDS FROM THE BOAT SHOW